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Isotrak helps Skanska reduce cost of Utilities business

Skanska UK's Utilities team has chosen Isotrak's vehicle tracking solution (part of the Active Transport Management System, ATMS) to improve communication and co-ordination, and to reduce the cost of roadworks undertaken.

Skanska Utilities specialises in installation and maintenance for the telecommunications, gas, power and water sectors. A key part of this is co-ordinating the work of van-based excavation teams and grab-arm vehicles. Until now managing and co-ordinating excavation teams has been undertaken using a combination of ad hoc mobile telephone contact and handwritten job sheets completed at the end of each day. That's all changed now that Skanska has started using Isotrak's ATMS to track vehicles. Its aim is to improve utilisation, as well as health and safety, and underwrite Service Level Agreements to customers to ensure work is completed on time.

ATMS fuses the latest satellite tracking technology with deep transport insight to deliver real-time visibility and measurement of whole-fleet (and individual-vehicle) location and execution. It is delivered as a browser-accessible hosted 'managed service', which enables customers to get up and running quickly, and access the service from any internet-connected computer with a compatible web browser.

How Skanska chose Isotrak

In April 2009, after a thorough evaluation of the marketplace, Isotrak emerged as the only vehicle tracking solution provider capable of meeting Skanska's needs. Isotrak's offering combines the best blend of effective technology, a solid understanding of high-level business strategy and a long-term partnering approach backed by effective aftercare and excellent account management. Scalability was also a key factor in Skanska's choice, and Isotrak's solution was chosen based on Skanska's long term aim to centralise its business IT and achieve high visibility across its entire vehicle fleet.

ATMS's ability to track and update real-time workforce visibility is enabling Skanska Utilities to boost productivity, by achieving a better match between resources and work commitments, avoiding under-utilisation, and verifying manual job sheet data.

Increased 'real time' visibility has also ensured higher standards of health and safety, enabling Skanska to raise an alert if a team or individual team vehicle fails to arrive or depart at its designated time – a safeguard that was previously very difficult to apply.

By increasing co-ordination between highway teams, ATMS is boosting Skanska's delivery of its Service Level Agreements (SLAs), ensuring that it adheres to agreed timelines and reduces the risk of overrunning. In the UK, utilities are required to inform the relevant street authority of any road works

taking place in their authority. Unforeseen delays, which might take the project past its delivery date, have been known to attract charges of up to £10,000 per day in Central London.

Commenting on the announcement, Boyd Neal, Business Manager at Skanska Utilities said: “After experiencing many other systems, we have finally found a partner that is able to provide not only the best technology solution, but also the kind of long-term relationship and aftercare that is vital to our business. We’re looking forward to the benefits Isotrak’s ATMS will bring to Skanska now and in the future across the wider business.”

Greville Coe, Strategic Partnership Director at Isotrak added: “We are delighted to be working with Skanska, where there is huge scope to help their businesses improve efficiency and save money. We are looking forward to extending our relationship with Skanska over the coming years.”

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Notes to editors:

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➤ **About Isotrak**

Isotrak developed the concept of Active Transport Management to help customers improve transport efficiency, improve service performance, improve environmental performance, and reduce costs. We provide our customers with tailored software products and professional service solutions to help deliver value and help transform transport management. We deliver our products as a ‘managed service’ to ensure that customers can focus on the job of managing transport, rather than managing the technology.

Established in 1996 as a division of NFC, Isotrak became a separate company in July 1999 and today manages thousands of vehicles for customers including Asda, Tesco, Marks & Spencer, Eddie Stobart, Sainsbury’s and the Royal Mail. For more information, see www.isotrak.com. Corporate enquiries to Craig Sears-Black, telephone +44 (0) 1908 540 777 or email sales@isotrak.com

➤ **About ATMS**

ATMS is a managed, server-based system that offers all construction and utility operators the chance to improve their transport efficiency, by achieving complete visibility and metrics for all operations from individual vehicles to the fleet as a whole. To provide this, Isotrak draws satellite tracking feeds and vehicle telematics data into its own world-class data centre, where high-end servers perform sophisticated analyses to provide meaningful, insightful displays and reports. These are accessible to all customer stakeholders via a standard web browser and against a high-availability Service Level Agreement. There is no need for Isotrak customers to install and maintain dedicated IT hardware.

➤ **About Skanska**

Skanska is a leading international project development and construction company. By combining its expertise and financial strength, it develops offices, homes and public-private partnership projects.

We create sustainable solutions and aim to be a leader in quality, green construction, work safety and business ethics. Of course, we also aim to maximize the potential of Skanska with regard to returns. We are a Fortune 500 company and a member of the UN Global Compact. Skanska is one of the world's ten largest construction companies.

Our history began in 1887 when the company was founded. We established our first international operations already in 1897. Today, 60,000 employees are active in selected home markets in Europe, the US and Latin America. Skanska is headquartered in Stockholm, Sweden and listed on the OMX Nordic Exchange Stockholm.

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